

CASE STUDY

The Office of Government Property

Direct access to government-grade networks through UKCloud enables The Office of Government Property to deliver new services at pace

Prior to 2018, UKCloud's involvement with The Office of Government Property had always been managed through a third-party system integrator (SI). However, since moving to a direct contractual relationship, both UKCloud and The Office of Government Property have enjoyed a multitude of benefits.

Previously, UKCloud had provided the underlying infrastructure for The Office of Government Property's Electronic Property Information Mapping Service (e-PIMS™). But there was very little dialogue with regards to other IT projects The Office of Government Property were currently faced with. This quickly changed.

Since moving to a direct contractual agreement, UKCloud and The Office of Government Property's relationship has gone from strength to strength. Having previously deployed UKCloud's unique Infrastructure-as-a-Service (IaaS) offering – The Office of Government Property knew more could be done. Since this change in dynamic, UKCloud and The Office of Government Property have worked together on various improvement projects, including:

- Improved access to own data through a VPN solution for BI connectivity
- Enabling cross government data sharing projects by quickly deploying a dedicated secure VM
- Delivering cost savings by reviewing usage and SQL licenses through regular dashboard delivered by dedicated service delivery manager.
- Upskilling the team in cloud infrastructure and access to experts to support future strategy and continued cloud maturity journey

Excluding the SQL licensing project, of all these services would now enjoy the medicinal benefits of working with UKCloud; native access to government networks and the ability to host sensitive information in the cloud. Initiatives which, longer-term, would cut costs and help save money for the UK taxpayer.

The Solution

Now the scope of work extends beyond e-PIMS™, The Office of Government Property utilise various components of UKCloud's multi-cloud services. Having worked with UKCloud for a significant period, Jonathan Frain, Service Delivery Manager at The Office of Government Property, said:

"We couldn't be happier with how things have progressed since we established a direct relationship with UKCloud. And whilst UKCloud have continued to provide The Office of Government Property with secure, native access to government grade networks – it's the open dialogue with their professional services team that really sets them apart. They've helped us identify significant cost saving opportunities through various collaborative projects. The customer sits at the heart of everything they do."

UKCloud Products and Solutions

At the heart of most of these solutions sits [UKCloud for VMware](#).

UKCloud for VMware is a trusted, connected and flexible VMware cloud, based on VMware technologies. It provides self-service provisioning of VDCs, VMs, storage and networking, along with native backup and disaster recovery solutions, performant storage options and government network connectivity.

It is billed hourly with no minimum contracts with free of charge full support.

In addition to this, UKCloud provide expert, agnostic, multi-cloud advisory services through a structured, modular approach. Each stage is supported by a defined, outcome focused workflow that delivers tailored, high value output enabling organisations to adopt cloud with confidence.

Results Achieved:



Monthly check-ins and architecture reviews



Implementation of five improvement projects



Signification cost reductions