



Making transformation happen.

# 3<sup>rd</sup> party Software Pricing Guide

version 11.1

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## 1 Overview

This guide provides the pricing for 3<sup>rd</sup> party products, options and other services as outlined in the associated G-Cloud 11 Service Definitions, which are available on the [Digital Marketplace](#), and from the UKCloud [Knowledge Centre](#).

This guide is divided into two sections:

### 1 Overview

### 2 3<sup>rd</sup> party software

Additional resources for each service are available on the UKCloud [Knowledge Centre](#):

- Service Scopes
- FAQs
- Quick ref guides

For more help with pricing calculations, contact UKCloud sales on 01252 303300.

## 2 3rd party software

### 2.1 Appvia from UKCloud

Appvia Hub is a self-service platform for developers that relieves the pains and delays of infrastructure management so they can spend more time on realising business value. The hub allows you to build any application quickly and smoothly with code repositories, monitoring dashboards and environments; all with best practices.

Component	Free	Basic	Enterprise	Custom
	FREE	£5 per user/ per month	£15 per user/ per month	£POA
GitHub	✓	✓	✓	✓
Quay	✓	✓	✓	✓
ECR	✓	✓	✓	✓
Kubernetes	✓	✓	✓	✓
Dashboard Generation	✓	✓	✓	✓
SSO	✓	✓	✓	✓
Team Support		✓	✓	✓
Space view of best practice		✓	✓	✓
Docker Container Scanning			✓	✓
SLA	Community	1 business day	4 hours	1 hour
Spaces	Self-supported	5 supported	10 supported	Unlimited
Integrations			1	Custom
Setup and installation	Self-managed	Optional	Included	Included

## 2.2 Cisco AppDynamics from UKCloud

Cisco AppDynamics from UKCloud delivers a comprehensive solution — the Application Intelligence Platform — to help companies maximise business performance. The platform components include:

- Application Performance Management (APM)
- Real User Monitoring (RUM), including Mobile Real-User Monitoring (Mobile RUM) and Browser Real-User Monitoring (Browser RUM)
- Browser Synthetic Monitoring (requires Cloud EUM collector): Hosted Agent and Private Agent
- Database Visibility
- Server Visibility
- Network Visibility (Available as part of APM Advanced and APM Peak Editions)
- Application Analytics: Transaction, Browser, Mobile, and Log analytics

### 2.2.1 Product options

AppDynamics offers three editions:

- APM Pro: Provides end-to-end monitoring of key business transactions within your applications. Features the core Application Performance Management functionality, with flexibility to switch between languages; includes basic infrastructure monitoring.
- APM Advanced: Enables deeper insights into your application stack with Server and Network Visibility. Contains everything from APM Pro plus Server Visibility and Network Visibility.
- APM Peak – provides everything in APM Advanced with the addition of real-time business performance monitoring, transaction analytics and Business Journeys.

### APM PRO edition

APM PRO is priced per licensed unit. This edition is available in on-premises, on UKCloud IaaS services and SaaS deployment options. The following table shows the products which are available as PRO edition and their corresponding licensed units:

Product	Pricing unit
APM - Any Language License (ALL)	Java: 1 JVM .NET: Windows OS Instance PHP: 1 PHP Runtime Python: 1 OS Instance C++ SDK: 3 OS Instances Node.js: 10 processes per OS instance Apache Web Server: 1 OS Instance Go lang: 3 Go processes Mainframe: 16 Value Units <sup>[1]</sup>
APM - ALL Microservices	5 APM ALL, restricted to use with specified containers or PaaS environments <sup>[2]</sup>
Mobile Real User Monitoring	5,000 Monthly Active Users

Browser Real User Monitoring	10 Million Page Views Per Year
Browser Synthetic Monitoring (Hosted Agent)	40,000 five-second blocks per month
Browser Synthetic Monitoring (Private Agent)	Two options: <ul style="list-style-type: none"> <li>• 1 page monitored from 1 location</li> <li>• 1 page from unlimited locations</li> </ul>
Connected Devices	Custom <sup>[3]</sup>
Database Visibility	DB Instance <sup>[4]</sup>
Server Visibility	OS Instance (licensed in 3 packs or as part of APM Advanced and APM Peak) <sup>[5]</sup>
NetApp Monitoring	1 NetApp Storage Controller <sup>[6]</sup>
Log Analytics	5GiB of Log data Per Day <sup>[7]</sup>

[1] Additional license from IBM also required and sold separately by IBM

[2] See License Entitlements and Restrictions for specific details

[3] Connected Devices (IoT) is currently available with prior approval. For more info and to start the process please contact [info@ukcloud.com](mailto:info@ukcloud.com)

[4] Except Oracle & IBM DB2 where we license per 8 CPUs of underlying servers, and MongoDB where we license per standalone instance or per replica instances for a shared cluster

[5] Each Server Visibility entitlement is for 1 OS; however, when Server Visibility is sold standalone (not part of APM Advanced or APM Peak) the SKU that is sold is a 3 pack of licenses. As a result, for 1 standalone Server Visibility 3 pack SKU, the customer will get entitlements to cover 3 OSes

[6] For FAS2nnn and FAS3nnn series, 1 unit per NetApp controller is needed. For FAS6nnn and FAS8nnn series, 2 units per NetApp controller are needed

[7] Log Analytics has an 8-day default retention for SaaS, increased data retention periods can be purchased as needed. On premises 90 days is supported but requires hardware and storage.

## APM ADVANCED edition

ADVANCED edition is available for APM. This edition bundles application performance monitoring with Server and Network Visibility to extend the monitoring capabilities to provide infrastructure visibility.

Advanced bundle unit	Licenses included
APM - ADVANCED	1 APM Pro ALL + 1 Server Visibility + 1 Network Visibility
APM – ADVANCED MS	5 APM Pro ALL MS + 1 Server Visibility + 1 Network Visibility

Note: Existing Pro customers will have an option to upgrade to the Advanced edition

## APM Peak edition

PEAK edition is a bundled version of Pro and Advanced edition products with discounts so customers can benefit from using multiple products together to leverage our cross-product end to end monitoring and analytics capabilities.

Peak bundle unit	Licenses included
APM - PEAK*	1 APM Advanced + 1 Transaction Analytics**
EUM - PEAK	1 BRUM + 1 Browser Analytics OR 1 MRUM + 1 Mobile Analytics

Product	Entitlement
Server Monitoring	OS Instance (licensed in 3 packs or as part of APM Advanced and APM Peak)
Transaction Analytics**	1 Million business transaction events /day
Mobile Analytics**	5,000 Monthly Active Users (MAUs)
Browser Analytics**	10 Million Page Views

\* Transaction Analytics available only for Java, .NET and NodeJS; Network Visibility only available for Java. See Latest Support Environments for updated details on what is supported.

\*\* For Transaction analytics events/day entitlement is tied to the corresponding APM agent. Browser, and Mobile Transaction have an 8-day default retention for SaaS, increased data retention periods can be purchased as needed. On premises 90 days is supported but requires hardware and storage.

Note: Existing Pro and Advanced customers will have an option to upgrade to the Peak edition.

## 2.2.2 Additional product pricing details

- The most common license agreements are either one or three-year subscriptions. Cisco also offer monthly payments on both a one-year commitment and month-to-month subscriptions using a self-service, credit card purchase option on AppDynamics.com. Cisco offer perpetual licenses for most products.
- Cisco offer standard tiered volume discounts for customers buying 11 or more units. Example:
  - 11-25 unit purchases have a volume discount of 10% off the per-unit price
  - 25-50 unit purchases have a volume discount of 20% off the per-unit price
  - Additional volume discounts may be applied as part of the overall deal discounting.
- Free pre-production licenses for first-time customers: Cisco provide free pre-production (Test & Dev) licenses for every production license for the first 100 units. This helps customers leverage the solution in every stage before production including development, system integration test, user acceptance test, load test, and staging environments.
- Test & Dev edition licenses are special licenses that allow the customer to use AppDynamics Pro even in their pre-production environments for use cases such as testing of new AppDynamics features and monitoring of load tests. These are separate SKUs compared to the standard SKUs and are currently priced at half the price of the corresponding production agent SKU.
- AppDynamics Server Monitoring provides server monitoring out-of-the-box and enables the use of monitoring extensions available on the Cisco community.
- Customers can buy separate retention add-ons for longer retentions of 30, 60, 90 days for Browser, mobile, transaction and log analytics modules. In case of peak edition, customers need to buy 1 retention add-on for every unit of peak unit they buy. For example, if a customer bought 50 peak units, they will get 50 APM units and 50 transaction analytics units in terms of license provisioning. However, if the customer wishes to purchase an additional 60-day retention for his analytics data, they need to buy 50 retention units only and not 100.

- Pricing is same for on-premises, on UKCloud and SaaS deployments with some exceptions such as Analytics. Dedicated SaaS controller deployment has additional cost depending on configuration.
- AppDynamics licenses are “floating” and not tied to a physical machine. Thus, licenses can be moved to whatever JVM or Windows OS instance suits customer needs without incurring additional costs.

## 2.2.3 Pricing

Cisco AppDynamics from UKCloud is priced as below:

Product	Term	Price per unit
AppDynamics Peak Edition™	1 Year	£5,900
	3 Years	£13,500
	Perpetual - On-Premise Deployment Option Only	£15,950
AppDynamics Peak Test & Dev Edition™	1 Year	£2,950
	3 Years	£6,750
	Perpetual - On-Premise Deployment Option Only	£7,975
AppDynamics Advanced Edition™	1 Year	£4,580
	3 Years	£10,520
	Perpetual - On-Premise Deployment Option Only	£12,300
AppDynamics Advanced Test & Dev Edition™	1 Year	£2,290
	3 Years	£5,260
	Perpetual - On-Premise Deployment Option Only	£6,150
AppDynamics Pro Edition™	1 Year	£3,480
	3 Years	£8,000
	Perpetual - On-Premise Deployment Option Only	£9,400
AppDynamics Test & Dev Edition™	1 Year	£1,740
	3 Years	£4,000
	Perpetual - On-Premise Deployment Option Only	£4,700
AppDynamics Pro / Test & Dev Edition™ Retention Add-ons for Transaction, Log, Browser, and Mobile Analytics	Log Analytics - 30-Day Analytics Cloud Indexed Storage Add-on - 1 year - SaaS	£1,540
	Log Analytics - 30-Day Analytics Cloud Indexed Storage Add-on - 3 year - SaaS	£4,410
	Transaction/Browser/Mobile Analytics - 30 Day Analytics Cloud Indexed Storage Add-on - 1 year - SaaS	£200
	Transaction/Browser/Mobile Analytics - 30 Day Analytics Cloud Indexed Storage Add-on - 3 year - SaaS	£565

	Transaction/Browser/Mobile Analytics - 60 Day Analytics Cloud Indexed Storage Add-on - 1 year - SaaS	£400
	Transaction/Browser/Mobile Analytics - 60 Day Analytics Cloud Indexed Storage Add-on - 3 year - SaaS	£1,130
	Transaction/Browser/Mobile Analytics - 90 Day Analytics Cloud Indexed Storage Add-on - 1 year - SaaS	£600
	Transaction/Browser/Mobile Analytics - 90 Day Analytics Cloud Indexed Storage Add-on - 3 year - SaaS	£1,700
AppDynamics Pro Edition™ - Browser Synthetic Monitoring Private Agent	1 Year – Price per Page Per Location	£440
	3 Years– Price per Page Per Location	£1,060
AppDynamics Pro Edition™ - Browser Synthetic Monitoring Private Agent	1 Year – Price Per Page Unlimited Locations	£1,490
	3 Years – Price Per Page Unlimited Locations	£3,550
Upgrade to APM Advanced (from Pro)	1 Year	£1,100
	3 Years	£2,520
	Perpetual - On-Premise Deployment Option Only	£2,900
Upgrade to APM Peak (from Advanced)	1 Year	£1,320
	3 Years	£2,980
	Perpetual - On-Premise Deployment Option Only	£3,650
Upgrade to APM Peak (from Pro)	1 Year	£2,420
	3 Years	£5,500
	Perpetual - On-Premise Deployment Option Only	£6,550
Volume Discount Table	1-10	N/A
	11-25	10%
	26-50	20%
	>50	Custom



## 2.3 CloudSOC from UKCloud

CloudSOC from UKCloud is priced as below:

PaaS Only Service			
Number of IP Addresses/Devices/Users monitored	Setup/on boarding	PaaS Band Pricing (Monthly)	12 Month PaaS (excluding Infra)
1-1000	£11,500.00	£2,899.19	£34,790.28
1001-2000	£17,250.00	£5,233.12	£62,797.38
2001-4000	£26,220.00	£7,849.67	£94,196.07

PaaS Plus Baseline SOC			
Number of IP Addresses/Devices/Users monitored	Setup/on boarding	PaaS Band Pricing (Monthly)	12 Month PaaS (excluding Infra)
1-512	£4,025.00	£3,630.51	£43,566.07
513-1000	£11,500.00	£6,088.30	£73,059.59
1001-2000	£17,250.00	£10,989.54	£131,874.50
2001-4000	£26,220.00	£16,484.31	£197,811.76

PaaS Plus Enhanced SOC			
Number of IP Addresses/Devices/Users monitored	Setup/on boarding	Per Band Pricing (Monthly)	12 Month SOC (excluding Infra)
1-128	£3,105.00	£3,120.38	£37,444.51
129-256	£4,025.00	£4,717.12	£56,605.46
257-512	£9,200.00	£7,329.98	£87,959.75
513-1000	£17,250.00	£11,975.06	£143,700.71
1001-2000	£24,150.00	£21,766.29	£261,195.43
2001-4000	£34,500.00	£32,649.43	£391,793.14

PaaS Plus Premium SOC			
Number of IP Addresses/Devices/Users monitored	Setup/on boarding	Per Band Pricing (Monthly)	12 Month SOC (excluding Infra)
1-128	£5,175.00	£6,313.87	£75,766.42
129-256	£8,625.00	£9,217.04	£110,604.52
257-512	£11,442.50	£13,136.33	£157,635.95
513-1000	£20,125.00	£22,136.17	£265,634.06
1001-2000	£29,325.00	£36,282.16	£435,385.93
2001-4000	£40,020.00	£54,423.24	£653,078.89

Additional Security Operations and Protective Monitoring Optional Services			
Service	Description	Setup/on boarding	Per Month
Additional Storage/Data Retention - Logs or flows	Enable additional storage for increased data retention or log storage. This is priced Per 500GB per month	£1,173.00	£63.25
Additional Storage/Data Retention - Packet Capture	Enable additional storage for increased data retention or log storage. This is priced Per 500GB per month	£1,173.00	£151.80
Secure VPN Access	Installation of an e2e provided additional fixed VPN service to an existing Cloud	£977.50	£632.50
Event, Flow and Log Collector/Logger Appliance	For additional distributed collection locations	£4,025.00	£345.00
Network Discovery Software Appliance	For additional distributed discovery locations.	£4,025.00	£345.00
Vulnerability Scanning Software Appliance	Typically required for each subnet or additional 250 IP addresses. Also for additional distributed scanning locations.	£3,760.00	£506.00
Multifunction Sensor Bundle Appliance (1Gbps)	includes Traffic Analysis and Monitoring, Event and Log Management, Packet Capture, IDS	£6,375.00	£575.00

Multifunction Sensor Bundle Appliance (10Gbps)	includes Traffic Analysis and Monitoring, Event and Log Management, Packet Capture, IDS	£27,415.00	£1,725.00
Resilient Load Balancing Intelligent Hub	Resilient load balancing intelligent hub for multiple Multifunction Appliance deployments at the same location with up to 10Gbps input ports	£42,385.00	£1,725.00
Additional De-Duplication Units	Additional De-Duplication Unit for Resilient Load Balancing Intelligent Hub Option	£30,895.50	£575.00
IDS Sensor Appliance	Provision of an Intrusion Detection sensor	£4,025.00	£345.00
Custom Connector	Professional Services	As Per SFIA Rates	n/a
Customer specific Rules or Tuning	Professional Services	As Per SFIA Rates	n/a
Customised Monthly or Weekly Report	Professional Services	As Per SFIA Rates	n/a
Open Source Intelligence Report	Provision of an Open Source Intelligence Report	£1,850.00	n/a
Penetration testing	Professional Services	As Per SFIA Rates	n/a
Cyber Investigation and Analysis Service	As per Service Description. One sensor in used at one agreed location.	£9,775.00	-
Office365 and Cloud SaaS monitoring	Per user as per Service Description. Available as a standalone or optional additional service to Baseline and Enhanced Service Level. Included with Premium Protective Monitoring Service Level if used. On-boarding only applies to the provision of standalone Office365 and Cloud SaaS services.	See Table below	See Table below
Vulnerability Scanning and Assessment	e2e External Vulnerability Scanning, Assessment, Monitoring and Alerting Service at Enhanced (IP Range Size or URLs (8))	£977.50	£109.25

Vulnerability Scanning and Assessment	e2e External Vulnerability Scanning, Assessment, Monitoring and Alerting Service at Enhanced (IP Range Size or URLs (16))	£977.50	£132.25
Vulnerability Scanning and Assessment	e2e External Vulnerability Scanning, Assessment, Monitoring and Alerting Service at Enhanced (IP Range Size or URLs (32))	£1,092.50	£258.75
Vulnerability Scanning and Assessment	e2e External Vulnerability Scanning, Assessment, Monitoring and Alerting Service at Enhanced (IP Range Size or URLs (64))	£1,322.50	£362.25
Vulnerability Scanning and Assessment	e2e External Vulnerability Scanning, Assessment, Monitoring and Alerting Service at Enhanced (IP Range Size or URLs (128))	£1,955.00	£592.25
Local Wiki Service	Design, implementation and support of a standard capability	£1,863.00	£651.48
Local Collaborative Service	Design, implementation and support of a standard capability	£3,243.00	£2,890.53
Local MiSP Service (Threat Intelligence Sharing Platform)	Design, implementation and support of a standard capability	£4,623.00	£3,181.48

Where appliances are deployed within non e2e Clouds, appropriate IaaS and PaaS services need to be provided. (Minimum spec is 2 vcpu, 4GB ram, 50GB storage)

Office365 and Cloud SaaS Protective Monitoring - Baseline		
Volume of Users	On-Boarding	Monthly charge per user
1-9	£977.50	£7.48
10-25	£977.50	£5.98
26-50	£977.50	£5.61
51-100	£977.50	£5.23
101-250	£977.50	£4.86
251-500	£1,955.00	£4.49
501-1000	£1,955.00	£3.74
1001-5000	£2,875.00	£2.99
>5000	£2,875.00	£1.38

Office365 and Cloud SaaS Protective Monitoring - Enhanced		
Volume of Users	On-Boarding	Monthly charge per user
1-9	£977.50	£11.21
10-25	£977.50	£8.97
26-50	£977.50	£8.41
51-100	£977.50	£7.85
101-250	£977.50	£7.29
251-500	£1,955.00	£6.73
501-1000	£1,955.00	£5.61
1001-5000	£2,875.00	£4.49
>5000	£2,875.00	£2.65

Office365 and Cloud SaaS Protective Monitoring - Premium		
Volume of Users	On-Boarding	Monthly charge per user
1-9	£977.50	£14.95
10-25	£977.50	£11.96
26-50	£977.50	£11.21
51-100	£977.50	£10.47
101-250	£977.50	£9.72
251-500	£1,955.00	£8.97
501-1000	£1,955.00	£7.48
1001-5000	£2,875.00	£5.98
>5000	£2,875.00	£3.68

Additional Incident Security Services			
Service	Description	Setup/on boarding	Charge
Dedicated support resource with Major incident core hours	Per Day	n/a	£977.50
Dedicated support resource with Major incident out of hours and Saturday	Per Day	n/a	£1,466.25
Dedicated support resource with Major incident out of hours on Sunday	Per Day	n/a	£1,955.00
Dedicated 3rd party CREST support resource core hours	Per Day	n/a	£1,150.00

Dedicated 3rd party CREST support resource non-core hours	Per Day	n/a	£1,725.00
24/7 1 hour alerting and responding for Baseline	Only available on Baseline. One month Minimum. Uplift on standard charges.	n/a	1,150.00
24/7 1 hour alerting and responding for Enhanced	Only available on Enhanced services. One month Minimum. Uplift on standard charges.	n/a	150%

Other Security Services	
Security Advice and consultancy per day	£1,035.00
Security review, readiness and planning per day	£1,035.00
Incident Response / Hour	£155.25
Incident Response / Day	£1,207.50
Incident Response 10-day discount pack	£9,775.00
Incident Response 20-day discount pack	£19,550.00
Enhanced / Raised awareness per 24-hour period	£1,322.50
Enhanced / Raised awareness 10-day discount pack	£11,500.00

\* Onboarding for Upgrades are charged at the difference between the onboarding charge for the current band and the onboarding charge for the new band

## 2.4 Commvault from UKCloud

Commvault from UKCloud is priced as below:

Commvault Complete Backup & Recovery - Per Front-End TB	
Perpetual	£3,803.51
Monthly Rate, Subscription - 1 Year, Upfront Payment	£161.65
Monthly Rate, Subscription - 2 Year, Upfront Payment	£126.78
Monthly Rate, Subscription - 3 Year, Upfront Payment	£114.11
Commvault Complete Backup & Recovery for Virtualised Environments - Per Socket	
Monthly Rate, Subscription - 1 Year, Upfront Payment	£60.75
Monthly Rate, Subscription - 2 Year, Upfront Payment	£47.13
Monthly Rate, Subscription - 3 Year, Upfront Payment	£42.94

<b>Commvault Complete Backup &amp; Recovery for Virtualised Environments - Per VM (10 Pack)</b>	
Perpetual	£1,819.07
Monthly Rate, Subscription - 1 Year, Upfront Payment	£87.92
Monthly Rate, Subscription - 2 Year, Upfront Payment	£68.22
Monthly Rate, Subscription - 3 Year, Upfront Payment	£62.15
<b>Commvault Complete Backup &amp; Recovery for Physical Servers - Per Operating Instance</b>	
Perpetual	£1,256.81
Monthly Rate, Subscription - 1 Year, Upfront Payment	£60.75
Monthly Rate, Subscription - 2 Year, Upfront Payment	£47.13
Monthly Rate, Subscription - 3 Year, Upfront Payment	£42.94

## 2.5 HyTrust DataControl® from UKCloud

HyTrust DataControl® offers powerful, data-at-rest encryption with integrated key management to secure VMs and their data throughout their lifecycle - from deployment to decommission. HyTrust DataControl® is easy to deploy and manage and can support any cloud platform. It also supports the highest levels of availability by offering the ability to rekey workloads without taking applications offline.

### 2.5.1 Pricing

HyTrust Data Control from UKCloud is available as perpetual licence with annual support (minimum term 1 year) as below:

#### Perpetual License

<b>Volume (VMs)</b>	<b>Perpetual License</b>	<b>Support (annual)</b>
5 to 249	£800.00 per VM	£ 200.00
250 to 499	£650.00 per VM	£ 160.00
500 +	£550.00 per VM	£ 140.00

## 2.6 MoogSoft AIOps from UKCloud

MoogSoft AIOps from UKCloud is the pioneering AI platform for IT operations, powered by purpose-built machine learning algorithms. It improves the signal to noise ratio by reducing and then correlating related alerts together; and then the AIOps platform suggests root cause and enables cross-team collaboration to solve incidents faster. Moogsoft AIOps improves the detection and remediation of incidents, ensuring continuous service delivery of your organisation.

## 2.6.1 Pricing

MoogSoft AIOps from UKCloud is priced per managed device per year as below:

Enterprise Managed Devices	Tier	Discount	Cost per unit per year
Enterprise grade Managed Devices (MDs) are a Physical or Virtual Network Element, Server or Machine that sends telemetry to Moogsoft AIOps.	1 - 1000	0%	£38.00
	1,001 – 10,000	10%	£34.00
	10,001 – 25,000	20%	£30.00
	25,001 – 50,000	30%	£27.00
	50,001 – 75,000	40%	£23.00
	75,001 – 100,000	50%	£19.00
	100,000+	Contact UKCloud	

Carrier Managed Devices	Tier	Discount	Cost per unit per year
<b>Core Carrier Devices</b> <ul style="list-style-type: none"> <li>Core switches/routers, multiplexers or gateway</li> <li>Customers typically have hundreds</li> </ul>	1 - 100	0%	£192.00
	101 – 1,000	10%	£173.00
	1,001 – 5,000	20%	£154.00
	5,001 – 15,000	30%	£134.00
	15,001 – 25,000	40%	£115.00
	25,001+	50%	£96.00
<b>Edge Network Devices</b> <ul style="list-style-type: none"> <li>Edge switches, routers</li> <li>Customers typically have thousands</li> </ul>	1 – 1,000	0%	£38.00
	1,001 – 10,000	10%	£34.00
	10,001 – 25,000	20%	£30.00
	25,001 – 50,000	30%	£27.00
	50,001 – 75,000	40%	£23.00
	75,001 – 100,000	50%	£19.00
<b>Consumer End Point Devices</b> <ul style="list-style-type: none"> <li>Set top boxes, cable routers</li> <li>Customers typically have millions</li> </ul>	1 – 1,000,000	0%	£1.60
	1,000,001 – 10,000,000	20%	£1.30
	10,000,001+	40%	£1.10

## Common Single Managed Devices

	One managed entity	One managed entity	One managed entity	
<b>Application</b>	E-Commerce application	E-Commerce	E-Commerce	<b>Virtual machine</b> <ul style="list-style-type: none"> <li>Unique IP, Mac address or hostname</li> </ul>
<b>Middleware</b>	Apache Tomcat	Apache Tomcat	Apache Tomcat	
<b>Operating System</b>	Linux OS	Windows OS	Windows OS	
<b>Physical machine</b> <ul style="list-style-type: none"> <li>Unique IP, Mac address or hostname</li> </ul>	Physical Machine	VMware hypervisor	Physical machine	<b>Middleware</b> <b>Operating System</b> <b>Physical machine</b>



## Additional examples of Single Managed Devices

E-Commerce app Tomcat Linux OS Physical machine	Oracle database Solaris OS Physical machine	Application server Docker container Linux OS Physical machine
VMware hypervisor Windows OS Physical machine	F5 load balancer Network device	Cisco Switch Network device
Sharepoint application Microsoft IIS.net Windows OS Virtual machine	E-commerce application Jboss Linux OS B2C instance	My cloud application ASP.net Windows OS Azure instance
Risk management application WebSphere AIX OS Mainframe LPAR	Dell EMC Isilon Network device	Palo Alto firewall Network device

## 2.7 Portworx from UKCloud

Portworx from UKCloud provides a secure and stable cloud native storage and data management platform for Kubernetes that enterprises can trust to manage data in containers.

### 2.7.1 Pricing

Portworx from UKCloud is priced as below:

<b>Foundation Pack</b> (includes support for 10 virtual or 3 bare metal worker nodes)
£33,400 per annum

Expansion Packs	
Virtual Workers	Bare Metal Hosts
£2,500 per annum	£6,450 per annum

## 2.8 CyberScore™ from UKCloud

CyberScore from UKCloud is a fully automated, rapid, and scalable cyber security testing and rating service. CyberScore enables users to discover their cyber security 'score' and generate high quality reports that help communicate and remediate vulnerabilities around the business and throughout the supply chain.

### 2.8.1 Pricing

CyberScore pricing is an annual subscription for one of the following packages:

Package	# sets of reports / year	CE Plus Certifications	Max. no of employees	Fair Usage IPs/year	Price
External Only	1	None	No limit	100	£500
Starter	1	None	2,000	5,600	£1,500
Lite	12	1	50	1,680	£2,750
Basic	12	2	100	3,360	£5,000
Premium 250	Unlimited	4	250	8,400	£10,000
Premium 500	Unlimited	6	500	16,800	£17,000
Premium 1000	Unlimited	6	1,000	33,600	£27,000
Premium 1500	Unlimited	6	1,500	50,400	£31,000
Premium 2000	Unlimited	6	2,000	67,200	£34,000

- Internal scanning to produce a CyberScore (with no analysis) is unlimited for all packages other than External Only, which has no internal scanning.
- Fair usage per package applies to the number of scanned IP addresses which are submitted for CyberScore analysis.
- One package to be used per end organization; therefore an MSP or consultancy cannot reuse the same package across multiple end customers.
- For organizations larger than covered by the packages, pricing on application.
- One set of reports consists of 1 Technical Report, 1 Get Well Plan and the associated Patch Reports.
- The maximum number of employees may, on agreement, be based on a department or division, provided CyberScore use is limited to this subset of the organization. For this case, or where organizational lines are blurred, for example use of external contractors or an MSP, the Fair Usage policy can be used as a guide to determine the appropriate package.
- The "External Only" package has no deployment of a scanner on the customer environment; scanning with this package is for external IPs only.
- "CE Plus" is the government-backed Cyber Essentials Plus certification.

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